

Aaliyah Grant

Retail Sales Associate and Key Holder

aaliyah.grant@email.com (555) 019-2046 Charlotte, NC

ABOUT ME

Retail sales associate and key holder with five years in specialty apparel and gifts, trusted to open and close a store doing \$2.1 million a year. Averages 2.4 units per transaction against a store goal of 2.0 and leads the district in loyalty sign-ups.

WORK EXPERIENCE

Sales Associate and Key Holder

January 2023 - present

Fieldstone Outfitters

- Open and close the store three days a week: cash counts, bank deposits, the alarm and a 6-person floor plan.
- Average 2.4 units per transaction against a 2.0 goal; top seller in the store for 5 of the last 12 months.
- Signed up 610 loyalty members in 2025, the most in a 14-store district.
- Set the floor from corporate planograms each month and run fitting-room counts; shrink fell from 2.1% to 1.4%.

Sales Associate

August 2021 - December 2022

Magnolia Lane Home & Gift

- Helped 100 to 150 shoppers a day in a 3,000-square-foot gift store, with holiday lines of 40 or more.
- Received up to 60 boxes of stock a week, tagged and shelved in time for Saturday traffic.

EDUCATION

Central Piedmont Community College

August 2024 - present

Associate in Applied Science in Business Administration, in progress

Myers Park High School

August 2017 - June 2021

High School Diploma

SKILLS

Technical Skills: Point-of-sale systems, Cash handling and deposits, Visual merchandising, Planogram execution, Inventory and cycle counts, Loss prevention, Loyalty program sign-ups, Receiving shipments

Soft Skills: Selling without pressure, Reliability, Coaching new associates

CERTIFICATES & COURSES

RISE Up Customer Service and Sales

NRF Foundation · March 2022